# ST. OLAF COLLEGE Northfield, Minnesota

Financial Statements
Including Independent Auditors' Report

May 31, 2004, 2003 and 2002

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# INDEPENDENT AUDITORS' REPORT

To the Board of Regents St. Olaf College Northfield, Minnesota

We have audited the accompanying statements of financial position of St. Olaf College as of May 31, 2004, 2003 and 2002 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of the College's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of St. Olaf College at May 31, 2004, 2003 and 2002 and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Victor, Krause & Company, Ll

Minneapolis, Minnesota July 29, 2004 (except for Note 18, as to which the date is August 30, 2004)

# STATEMENTS OF FINANCIAL POSITION May 31, 2004, 2003, and 2002

ASSETS			
	2004	2003	2002
Cash and cash equivalents	\$ 11,107,568	\$ 10,828,966	\$ 8,245,465
Receivables			
Student accounts, net of allowance for doubtful			
accounts of \$536,700, \$513,900, and \$479,300	426,968	322,136	383,290
Contributions, net	7,209,141	9,446,961	12,777,868
Other	832,354	1,190,691	388,748
Inventories	791,649	764,921	717,036
Prepaid expenses and deposits	362,741	460,776	415,429
Student notes receivable, net of allowance for doubtful	, , , , ,		· <b>,</b>
notes of \$93,000 each year	8,764,816	8,879,998	9,237,969
Investments	-,,	-,,	-,,
Cash and short-term investments	4,238,795	2,541,670	5,027,310
Marketable securities	186,591,385	189,867,907	192,804,984
Mortgages and contracts for deed	782,090	293,775	177,186
Notes receivable	350,000	350,000	350,000
Real estate	14,037,820	5,417,387	6,026,557
Other investments	33,745,681	4,221,523	4,660,797
Deposits held by trustee	996,974	995,000	6,786,184
Deferred debt acquisition costs	359,837	374,224	617,527
Funds held in trust by others	1,692,857	1,191,861	1,478,380
Construction in progress	1,586,269	748,773	10,396,500
Property, plant and equipment	123,858,970	125,240,624	113,407,236
TOTAL ASSETS	\$ 397,735,915	\$ 363,137,193	\$ 373,898,466
LIABILITIES AND NET	ASSETS		
LIABILITIES			
Accounts payable	\$ 2,002,609	\$ 1,511,042	\$ 2,989,719
Accrued liabilities	12,239,037	11,084,987	10,446,954
Deferred revenue	3,475,745	3,985,811	4,077,377
Annuities payable	16,082,972	15,623,208	16,609,966
Interest rate swap liability	942,626	2,031,726	
Long-term debt	53,920,000	54,200,000	56,123,114
U. S. government grants refundable	7,072,098	6,927,716	6,788,388
Deposits held in trust for others	3,886,366	3,840,231	3,963,349
Total Liabilities	99,621,453	99,204,721	100,998,867
NET ACCETO			
NET ASSETS Unrestricted	125 550 414	109,193,136	100 076 754
Temporarily restricted	135,559,414 51,190,763	52,898,082	123,376,754 48,878,219
Permanently restricted			
•	111,364,285	101,841,254	100,644,626
Total Net Assets	298,114,462	263,932,472	272,899,599
TOTAL LIABILITIES AND NET ASSETS	\$ 397,735,915	\$ 363,137,193	\$ 373,898,466

## STATEMENT OF ACTIVITIES Year Ended May 31, 2004

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT	***************************************			
OPERATING REVENUES	\$ 68,713,101			\$ 68,713,101
Tuition  Less: Unfunded scholarships and grants	(21,286,023)			(21,286,023)
Funded scholarships and grants	(3,430,909)			(3,430,909)
Net tuition	43,996,169			43,996,169
Other tuition and fees	3,843,711			3,843,711
Government grants	3,452,973	\$ 30,234		3,483,207
Private gifts and grants	3,655,178	2,585,454		6,240,632
Long-term investment income and gains allocated for operations	3,165,956	5,117,095		8,283,051
Other sources	3,033,891	1,126,270		4,160,161
Investment income	81,640	33,938		115,578
Net gains on investments and capital assets	9,204	83,491		92,695
Capital gifts allocated		1,155,259		1,155,259
Auxiliary enterprises - sales and services	<u>16,111,600</u>	69,155		16,180,755
	77,350,322	10,200,896		87,551,218
Net assets released from restrictions	10,435,120	(10,435,120)		
Total Operating Revenues, Gains and Other Support	87,785,442	(234,224)		87,551,218
OPERATING EXPENSES				
Program expenses				
Instruction	38,546,757			38,546,757
Research	642,789			642,789
Public service	2,471,622			2,471,622
Academic support	9,786,084			9,786,084
Student services	7,505,539			7,505,539
Auxiliary enterprises	15,092,162			15,092,162
Support expenses				
Institutional support	9,024,853			9,024,853
Fundraising	3,095,152			3,095,152
Total Operating Expenses	86,164,958			86,164,958
Change in Net Assets from Operating Activities	1,620,484	(234,224)		1,386,260
NONOPERATING ACTIVITIES				
Long-term investment activities				
Investment income	1,193,759	1,101,054	\$ 29,745	2,324,558
Net realized gains (losses)	14,219,968	9,807,093	(84,678)	
Net unrealized appreciation	1,375,275	1,267,652	34,268	2,677,195
Total long-term investment income (loss)	16,789,002	12,175,799	(20,665)	28,944,136
Less: Long-term investment income and gains allocated for operations	(3,165,956)	(5,117,095)	(20,000)	(8,283,051)
	13,623,046	7,058,704	(20,665)	20,661,085
Student loan income net of expenses	17,630		24,291	41,921
Capital giving activities - gifts and grants	126,344	2,271,559	2,331,397	4,729,300
Deferred giving activities - gifts	113,391	15,199	1,174,421	1,303,011
Capital gifts allocated to operations		(1,155,259)		(1,155,259)
Interest rate swap gain	1,089,100	075 704	0.040.070	1,089,100
Adjustment to actuarial liability for annuities payable	2,904,475	275,724	2,946,373	6,126,572
	17,873,986	8,465,927	6,455,817	32,795,730
Net assets released from restrictions	6,827,439	(6,827,439)		
Change in Net Assets from Nonoperating Activities	24,701,425	1,638,488	6,455,817	32,795,730
Change in Net Assets before Reclassification of Net Assets	26,321,909	1,404,264	6,455,817	34,181,990
Reclassification of prior year net assets	44,369	(3,111,583)	3,067,214	
Change in Net Assets	26,366,278	(1,707,319)	9,523,031	34,181,990
-	109,193,136	52,898,082	101,841,254	263,932,472
Net Assets - Beginning of Year	100,100,100	02,000,002	101,071,204	***************************************
NET ASSETS - END OF YEAR	\$ 135,559,414	\$ 51,190,763	\$ 111,364,285	\$ 298,114,462

## STATEMENT OF ACTIVITIES Year Ended May 31, 2003

		Temporarily	Permanently	T-1-1
DEVENUES CAINS AND OTHER SUPPORT	Unrestricted	Restricted	Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT OPERATING REVENUES				
Tuition	\$ 65,436,142			\$ 65,436,142
Less: Unfunded scholarships and grants	(19,885,481)			(19,885,481)
Funded scholarships and grants	(3,217,233)			(3,217,233)
Net tuition	42,333,428			42,333,428
Other tuition and fees	3,499,460			3,499,460
Government grants	2,993,707			3,020,373
Private gifts and grants	3,711,266	3,926,383		7,637,649 8,031,836
Long-term investment income and gains allocated for operations Other sources	5,607,078 2,332,885	2,424,758 736,869		3,069,754
Investment income	223,040	40,392		263,432
Net losses on investments and capital assets	(49,498)	(19,148)		(68,646)
Capital gifts allocated	(,	1,144,729		1,144,729
Auxiliary enterprises - sales and services	15,921,580			15,921,580
	76,572,946	8,280,649		84,853,595
Net assets released from restrictions	6,401,603	(6,401,603)		
Total Operating Revenues, Gains and Other Support	82,974,549	1,879,046		84,853,595
ODERATINO EVERNOES				
OPERATING EXPENSES Program expenses				
Instruction	35,007,207			35,007,207
Research	842,541			842,541
Public service	2,679,360			2,679,360
Academic support	9,054,031			9,054,031
Student services	6,911,499			6,911,499
Auxiliary enterprises	14,795,334			14,795,334
Support expenses	0.700.404			9,766,461
Institutional support	9,766,461 2,625,031			2,625,031
Fundraising	81,681,464	·		81,681,464
Total Operating Expenses	61,061,404	W		01,081,404
Change in Net Assets from Operating Activities	1,293,085	1,879,046		3,172,131
NONOPERATING ACTIVITIES				
Long-term investment activities				
Investment income	1,204,833	1,939,684		3,194,333
Net realized losses	(7,325,983)		(120,090)	(7,446,073)
Net unrealized appreciation	302,104	486,104	12,491	800,699
Total long-term investment income (loss)	(5,819,046)	2,425,788	(57,783)	(3,451,041)
Less: Long-term investment income and gains allocated for operations	(5,607,078)	(2,424,758)	(57.700)	(8,031,836)
	(11,426,124)	1,030	(57,783)	(11,482,877)
Student loan income net of expenses	20,959	901,340	45,490 2,164,428	66,449 3,644,030
Capital giving activities - gifts and grants Deferred giving activities - gifts	578,262 48,590	2,652	298,742	349,984
Capital gifts allocated to operations	40,000	(1,144,729)	250,142	(1,144,729)
Interest rate swap expense	(2,031,726)	(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		(2,031,726)
Adjustment to actuarial liability for annuities payable	448,727	(27,498)	(1,042,455)	(621,226)
Loss on debt refinancing	(919,163)			(919,163)
	(13,280,475)	(267,205)	1,408,422	(12,139,258)
Net assets released from restrictions	2,499,568	(2,499,568)		
Change in Net Assets from Nonoperating Activities	(10,780,907)	(2,766,773)	1,408,422	(12,139,258)
Change in Net Assets from Nonoperating Activities	(10,700,307)	(2,700,770)	1,400,422	(12,100,200)
Change in Net Assets before Reclassification of Net Assets	(9,487,822)	(887,727)	1,408,422	(8,967,127)
Reclassification of prior year net assets	(4,695,796)	4,907,590	(211,794)	
Change in Net Assets	(14,183,618)	4,019,863	1,196,628	(8,967,127)
Net Assets - Beginning of Year	123,376,754	48,878,219	100,644,626	272,899,599

## STATEMENT OF ACTIVITIES Year Ended May 31, 2002

		···	D	
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
REVENUES, GAINS AND OTHER SUPPORT				
OPERATING REVENUES				* 00.050.005
Tuition	\$ 62,256,325			\$ 62,256,325
Less: Unfunded scholarships and grants	(18,161,738)			(18,161,738)
Funded scholarships and grants	(3,521,627)			(3,521,627)
Net tuition	40,572,960			40,572,960
Other tuition and fees	3,359,784	0 44.475		3,359,784
Government grants	3,445,875 4,108,412			3,490,050 8,109,110
Private gifts and grants	2,451,943	4,000,698 4,862,109		7,314,052
Long-term investment income and gains allocated for operations Other sources	1,635,257	616,693		2,251,950
Investment income	347,704	27,272		374,976
Net gains (losses) on investments and capital assets	(49,564)	31,848		(17,716)
Capital gifts allocated	(10,001)	1,103,654		1,103,654
Auxiliary enterprises - sales and services	15,763,298	4,446		15,767,744
, takinary onto prioro and a service a	71,635,669	10,690,895		82,326,564
Net assets released from restrictions	9,294,363	(9,294,363)		, ,
Total Operating Revenues, Gains and Other Support	80,930,032	1,396,532		82,326,564
Total opolating Novolitoo, Camb and Caro, Cappen	· · · · · · · · · · · · · · · · · · ·			
OPERATING EXPENSES				
Program expenses	22 200 072			33,269,972
Instruction	33,269,972			887,352
Research	887,352 3,024,459			3,024,459
Public service	8,416,147			8,416,147
Academic support Student services	6,530,116			6,530,116
Auxiliary enterprises	14,650,842			14,650,842
Support expenses	14,000,042			,000,0
Institutional support	8,848,808			8,848,808
Fundraising	2,632,099			2,632,099
Total Operating Expenses	78,259,795			78,259,795
Change in Net Assets from Operating Activities	2,670,237	1,396,532	-	4,066,769
NONOPERATING ACTIVITIES				
Long-term investment activities				
Investment income	1,149,517	2,053,119	\$ 133,742	3,336,378
Net realized losses	(17,077)	(175,867)	(1,789)	(194,733)
Net unrealized depreciation	(6,526,333)	(942,688)	(312,085)	(7,781,106)
Total long-term investment income (loss)	(5,393,893)	934,564	(180,132)	(4,639,461)
Less: Long-term investment income and gains allocated for operations	(2,451,943)	(4,862,109)		(7,314,052)
	(7,845,836)	(3,927,545)	(180,132)	(11,953,513)
Student loan income net of expenses	20,897		36,088	56,985
Capital giving activities - gifts and grants	2,481,986	(6,584)	6,385,594	8,860,996
Deferred giving activities - gifts	14,613	4,328	277,557	296,498
Capital gifts allocated to operations		(1,103,654)		(1,103,654)
Adjustment to actuarial liability for annuities payable	236,257	4,901	(252,423)	(11,265)
Change in Net Assets from Nonoperating Activities	(5,092,083)	(5,028,554)	6,266,684	(3,853,953)
Change in Net Assets before Reclassification of Net Assets	(2,421,846)	(3,632,022)	6,266,684	212,816
Reclassification of prior year net assets	4,708,132	311,617	(5,019,749)	
Change in Net Assets	2,286,286	(3,320,405)	1,246,935	212,816
Net Assets - Beginning of Year	121,090,468	52,198,624	99,397,691	272,686,783
NET ASSETS - END OF YEAR	\$ 123,376,754	\$ 48,878,219	\$ 100,644,626	\$ 272,899,599

# STATEMENTS OF CASH FLOWS Years Ended May 31, 2004, 2003, and 2002

	2004	2003	2002
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ 34,181,990	\$ (8,967,127)	\$ 212,816
Adjustments to reconcile change in net assets to net cash flows			
from operating activities			
Loss on debt refinancing		919,163	
Depreciation and amortization expense	7,416,505	6,697,217	5,794,740
Net realized (gains) losses on investments	(25,338,162)	7,394,467	(517,745)
Net unrealized (appreciation) depreciation of investments	(7,281,955)	173,316	8,049,262
Interest rate swap (gain) loss	(1,089,100)	2,031,726	
Loss on dispositions of property, plant and equipment	5,290	15,000	10.000
Provision for losses on student notes	070.044	4 040 000	10,000 1,866,601
Actuarial adjustment of annuities payable	976,811	1,013,666	(137,915)
Gifts of property, plant and equipment	(103,175)	(83,826)	(137,913)
(Increases) decreases in:	(104,832)	61,154	19,962
Student accounts receivable	364,065	852,399	(652,631)
Contributions receivable for operations	358,337	(801,943)	(73,966)
Other receivables Inventories, prepaid expenses and deposits	71,307	(93,232)	(59,968)
Funds held in trust by others	(500,996)	286,519	160,094
Increases (decreases) in:	(000,000)		
Accounts payable	500,112	(2,053)	(107,411)
Accrued liabilities	1,154,050	638,033	`880,783
Deferred revenue	(510,066)	(91,566)	1,694,548
Gifts and grants received for long-term investment, net	(6,041,310)	(3,994,014)	(9,157,495)
Nonoperating investment income	(2,324,558)	(3,194,333)	(3,336,378)
Net Cash Flows from Operating Activities	1,734,313	2,854,566	4,645,297
Not oddin home from operating home.			
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of property, plant and equipment	(6,768,620)	(10,275,326)	(19,203,825)
Withdrawals from deposits held by trustee for construction, net	, , , , ,	3,753,837	15,205,900
Purchases of investments	(244,049,987)	(213,465,397)	(194,453,158)
Proceeds from sales of investments	240,269,386	212,505,323	192,397,694
Nonoperating investment income	2,324,558	3,194,333	3,336,378
Disbursements of loans to students	(1,625,094)	(1,294,973)	(1,177,880)
Repayments of loans by students	1,740,276	1,652,944	1,290,342
Net Cash Flows from Investing Activities	(8,109,481)	(3,929,259)	(2,604,549)
•			
CASH FLOWS FROM FINANCING ACTIVITIES			
Principal repayments of indebtedness	(280,000)	(513,114)	(837,553)
Gifts and grants received for long-term investment, net	6,041,310	3,994,014	9,157,495
(Increase) decrease in nonoperating contributions receivable	1,873,755	2,478,508	(2,420,407)
Increase (decrease) in deposits held in trust for others	(608,630)	(247,417)	75,341
Increase (decrease) in U.S. government grants refundable, net	144,382	139,328	(33,934)
Increase in annuities payable from new gifts	1,683,729	498,372	346,364 (2,643,647)
Payments to annuitants	(2,200,776)	(2,498,796)	(2,043,041)
Debt issuance costs paid		(11,434)	
Deposit to escrow account for refinanced bonds		(181,267)	
Net Cash Flows from Financing Activities	6,653,770	3,658,194	3,643,659
Net Change in Cash and Cash Equivalents	278,602	2,583,501	5,684,407
CASH AND CASH EQUIVALENTS - Beginning of Year	10,828,966	8,245,465	2,561,058
CASH AND CASH EQUIVALENTS - END OF YEAR	\$ 11,107,568	\$ 10,828,966	\$ 8,245,465

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

#### **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES**

St. Olaf College (the "College") is an institution of higher education affiliated with the Evangelical Lutheran Church in America. The accounting policies of the College reflect practices common to universities and colleges and conform to accounting principles generally accepted in the United States of America. The more significant accounting policies are summarized below:

**General** - The College maintains its accounts in accordance with the principles and practices of fund accounting. Fund accounting is the procedure by which resources for various purposes are classified for accounting purposes in accordance with activities or objectives specified by donors.

These financial statements, which are presented on the accrual basis of accounting, have been prepared to focus on the College as a whole and present balances and transactions according to the existence or absence of donor-imposed restrictions. This has been accomplished by classification of fund balances and transactions into three classes of net assets - permanently restricted, temporarily restricted and unrestricted, as follows:

Permanently Restricted Net Assets - Net assets subject to donor-imposed stipulations that they be maintained permanently by the College. Generally, the donors of these assets permit the College to use all or part of the income earned on related investments for general or specific purposes.

Temporarily Restricted Net Assets - Net assets subject to donor-imposed stipulations that will be met by action of the College and/or the passage of time.

Unrestricted Net Assets - Net assets not subject to donor-imposed stipulations.

Revenues are reported as increases in unrestricted net assets unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in unrestricted net assets. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in unrestricted net assets unless their use is restricted by explicit donor stipulation or by law. Expirations of temporary restrictions on net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets.

Contributions of assets other than cash are recorded at their estimated fair value at the date of gift.

Income and net gains on investments of endowment and similar funds are reported as follows:

- as increases in permanently restricted net assets if the terms of the gift require that they be added to the principal of a permanent endowment fund;
- as increases in temporarily restricted net assets if the terms of the gift impose restrictions on the use of the income;
- as increases in unrestricted net assets in all other cases.

Losses from investments on permanently restricted endowment funds are reported as reductions in temporarily restricted assets to the extent of prior accumulated earnings reported as such, if any, with the remaining net losses reported as reductions in the unrestricted quasi-endowment funds.

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

- **Temporarily Restricted Net Assets** With respect to temporarily restricted net assets, the College has adopted the following accounting policies:
  - Reporting as Temporarily Restricted Revenues Contributions received with donorimposed restrictions that are met in the same year as received are reported as revenues of the temporarily restricted net asset class, and a reclassification to unrestricted net assets is made to reflect the expiration of such restrictions.
  - Release of Restrictions on Net Assets for Acquisition of Land, Buildings and Equipment The College reports contributions of exhaustible long-lived assets, or of cash and other assets to be used to acquire them, without donor stipulations concerning the use of such long-lived assets as revenues of the temporarily restricted net asset class; the restrictions are considered to be released over the estimated useful lives of the long-lived assets using the College's depreciation policies.
- Cash Equivalents The College considers all highly liquid investments, except for those held for long-term investment, with a maturity of three months or less when purchased to be cash equivalents.
- **Receivables** An allowance for doubtful accounts is recorded annually based on historical experience and management's evaluation of receivables at the end of each year. Bad debts are expensed when deemed uncollectible. Receivables are generally unsecured.
- **Inventories** Bookstore inventories are valued at a percentage of retail value, which approximates cost and is not in excess of market.
- Investments Investments in marketable equity and debt securities are recorded at fair value. Other investments are recorded at cost, except those items received as gifts, which are valued at fair value at the date of gift. A permanent decline in the value of an investment recorded on the cost basis is recognized in the year such loss occurs. Fair value approximates cost for all investments recorded on the cost basis.
- Deposits Held by Trustee Cash, short-term investments and government securities held by the trustee include amounts restricted for debt service as required by the related trust indentures, and in 2002 includes \$3,753,837 of proceeds from long-term financing to be expended for plant facilities.
- Debt Acquisition Costs Costs of bond issuance, which relate to the College Facility Revenue Bonds, Series 1992 and the MHEFA Variable Rate Demand Revenue Bonds, Series Five-H, Series Five-M1 and Series Five-M2 are deferred and amortized on a straight-line basis over the term of the bonds.
- Physical Plant and Equipment Physical plant assets are stated at cost at date of acquisition less accumulated depreciation. The College depreciates its assets on the straight-line basis over estimated useful lives as follows: buildings 50 years; improvements, 5 to 25 years; equipment 5 years; library books 15 years. Normal repair and maintenance expenses are charged to operations as incurred. The College capitalizes physical plant additions and equipment in excess of \$5,000.

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

## NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

**Deferred Revenue** - Certain revenue related to summer education programs is deferred and recognized as revenue in the same period expenses are recognized. Students are generally billed for courses prior to the start of the course.

Government Grants Refundable - Funds provided by the United States Government under the Federal Perkins Loan Program are loaned to qualified students and may be reloaned after collections. These funds are ultimately refundable to the government and are included as liabilities in the statements of financial position. Revenues from other government grants are recognized as they are earned in accordance with the agreement. Any funding received before it is earned is recorded as a refundable advance. Expenses incurred before cash is received are recorded as receivables.

Grants to Specified Students - Amounts received from state and federal agencies designated for the benefit of specified students are considered agency transactions and, therefore, are not reflected as revenues and expenses of the College. The amounts of such grants were as follows:

	2004	2003	2002	
State grants	\$ 1,776,759	\$ 1,828,063	\$ 1,809,903	
Federal grants	1,060,220	943,186	843,512	

Income Tax Status - The Internal Revenue Service has determined that the College is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. However, any unrelated business income may be subject to taxation.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Advertising Expenses - Advertising costs are expensed when incurred.

Interest Rate Swap - The College has adopted Statement of Financial Accounting Standards (SFAS) No. 133, Accounting for Derivative Instruments and Hedging Activities, as amended by SFAS No. 138, Accounting for Certain Derivative Instruments and Certain Hedging Activities. SFAS Nos. 133 and 138 establish accounting and reporting standards for derivative instruments and for hedging activities. They require that all derivatives, including those embedded in other contracts, be recognized as either assets or liabilities and that those financial instruments are measured at fair value. Gains or losses resulting from changes in the fair values of derivatives are reflected in the statements of activities.

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# **NOTE 1 - SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)**

Fair Value of Financial Instruments - The College records financial instruments at cost, with the exception of investments in marketable equity and debt securities which are reflected in the financial statements at market value. Cash and cash equivalents, accounts payable and accrued liabilities are reflected in the financial statements at fair value because of the short-term maturity of these instruments. The carrying value of contributions receivable approximates fair value because they are recorded at the present value of the discounted future cash flows, based on current market interest rates. The fair value of investments (which are shown in Note 5) and funds held in trust by others are based upon values provided by custodians or quoted market values. In certain cases where such values are not available, historical cost is used as an estimate of market value. A reasonable estimate of the fair value of the receivables from students under government loan programs and advances from the federal government for student loans could not be made because the notes receivable are not saleable and can only be assigned to the U.S. government or its designees. The fair value of receivables from students under College loan programs approximates carrying value. The fair value of real estate contracts, grants and other receivables approximates carrying value.

A reasonable estimate of the fair value of the annuities payable could not be made because the annuities are not saleable. The carrying amount of long-term debt and interest rate swap liability approximates fair value because these financial instruments bear interest at rates which approximate current market rates for notes with similar maturities and credit quality.

Functional Allocation of Expenses - The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain expenses have been allocated among the programs and supporting services benefited.

## NOTE 2 - RESTRICTIONS AND LIMITATIONS ON NET ASSETS BALANCES

At May 31, 2004, 2003 and 2002, the College's unrestricted net assets were allocated as follows:

	 2004 2003		2003		2002
Designated	 -				
For long-term purposes as:				_	
Quasi-endowment	\$ 66,383,964	\$	48,563,955	\$	65,420,500
Debt service and facility renewal	21,071,660		15,680,185		10,729,828
Deferred gifts	21,640,442		20,482,196		19,911,929
For debt service, construction, and					
renewals and replacements reserves					
under long-term debt agreements	879,303		875,333		6,504,425
For self-insurance program					92,119
For specific operating activities	2,308,905		1,263,125		821,598
For matching funds under federal					
government other student loan					
programs	1,222,585		1,167,620		1,113,955
Total Designated	 113,506,859	-	88,032,414		104,594,354
Undesignated	22,052,555		21,160,722		18,782,400
, and the second	 ***************************************			-	
	\$ 135,559,414	\$	109,193,136	\$	123,376,754

# NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# NOTE 2 - RESTRICTIONS AND LIMITATIONS ON NET ASSETS BALANCES (CONTINUED)

Temporarily restricted net assets consist of the following at May 31, 2004, 2003 and 2002:

•		-				
		2004		2003		2002
Gifts and other unexpended revenues and gains available for: Scholarships, instruction and other support Unamortized plant gifts Acquisition of buildings and equipment Quasi-endowment Deferred gifts	\$	7,521,998 32,142,876 794,836 40,459,710 10,052,000 679,053	\$	7,999,679 32,992,697 605,156 41,597,532 10,245,724 1,054,826	\$	7,768,944 33,780,631 636,085 42,185,660 5,612,886 1,079,673
	\$	51,190,763	\$	52,898,082	\$	48,878,219
Permanently restricted net assets consist of the following Endowment funds Student loan funds Deferred gifts	ow \$ - \$	94,357,317 2,058,677 14,948,291	\$	85,351,445 2,024,635 14,465,174 101,841,254	\$	83,386,258 1,955,026 15,303,342 100,644,626
	<u> </u>		<u></u>		*	

# NOTE 3 - NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from temporary donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of events specified by the donors as follows for the years ended May 31, 2004, 2003 and 2002:

		2004	2003	 2002
Amortization of contributions expended for long-lived assets	\$	1,821,955	\$ 1,144,729	\$ 1,103,654
Scholarships, instruction and other departmental support	***********	15,440,604	 7,756,442	 8,190,709
	\$	17,262,559	\$ 8,901,171	\$ 9,294,363
These assets were reclassified as follows: Unrestricted operating net assets Unrestricted nonoperating net assets	\$	10,435,120 6,827,439	\$ 6,401,603 2,499,568	\$ 9,294,363
	\$	17,262,559	\$ 8,901,171	\$ 9,294,363

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

#### **NOTE 4 - CONTRIBUTIONS RECEIVABLE**

Contributions receivable include the following unconditional promises to give at May 31, 2004, 2003 and 2002:

		2004		2003		2002
Temporarily restricted - operations Temporarily restricted - plant projects Temporarily restricted - quasi-endowment	\$	892,131 33,000 3,701,670	\$	1,435,731 8,400 4,489,052	\$	2,424,690 544,335 1,225,540
Permanently restricted - deferred gifts Permanently restricted - endowment	**************************************	5,000 3,156,583 7,788,384		14,745 5,418,204 11,366,132	Year	16,268 10,448,228 14,659,061
Gross unconditional promises to give Less: Unamortized discount Allowance for uncollectible promises		(182,314) (396,929)	******	(495,445) (1,423,726)		(757,929) (1,123,264)
	\$	7,209,141	\$	9,446,961	\$	12,777,868

Contributions receivable as of May 31, 2004 of \$4,851,492 are expected to be collected in less than one year and \$2,357,649 in two to five years. Contributions receivable expected to be collected in two to five years have been discounted using a rate of 6%.

#### **NOTE 5 - MARKETABLE SECURITIES**

The following summarizes the fair value of the College's marketable securities at May 31, 2004, 2003 and 2002:

	2004	2003	2002
Stocks Bonds Mutual funds	\$ 42,885,174 18,233,225 125,472,986	\$ 50,837,868 8,465,090 130,564,949	\$ 74,928,685 26,668,874 91,207,425
	<u>\$ 186,591,385</u>	\$ 189,867,907	\$ 192,804,984

The Board of Regents designates only a portion of the College's cumulative investment return for support of current operations; the remainder is retained to support operations of future years and to offset potential market declines.

State law allows the Board to appropriate as much of the net appreciation as is prudent considering the College's long and short-term needs, present and anticipated financial requirements, expected total return on its investments, price level trends, and general economic conditions. The Board has established an endowment spending rate ranging between 5% and 6% of the average endowment market value from the previous 12 quarters.

Endowment investments are recorded at a market value approximating \$185,409,286, \$151,495,367 and \$154,860,226 for the years ended May 31, 2004, 2003 and 2002, respectively. The total return on all investments held by the endowment funds, on a market basis, was 18.933%, (2.52)% and 0.758% for the years ended May 31, 2004, 2003 and 2002, respectively. Income from long-term investments are shown net of expenses of \$757,253, \$784,670 and \$909,179 for the years ended May 31, 2004, 2003 and 2002, respectively.

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# NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# **NOTE 6 - CONSTRUCTION IN PROGRESS**

Construction in progress consisted of the following projects at May 31, 2004:

	Estimated Total Cost	Costs toDate		Funding Plan
New science center	\$ 56,000,000	\$	544,976	Gifts
Boe Chapel	1,500,000		31,264	Current operations, Gifts
Christiansen Hall	100,000		2,937	Current operations
Boiler room roof	36,000		35,347	Current operations
WCAL tower	182,000		3,955	Current operations
Skoglund panic hardware	12,000		4,230	Current operations
Tennis courts resurface	50,000		105	Current operations
Kildahl water heater	29,000		28,330	Current operations
SIS software	700,000		480,984	Current operations
Library information system	325,000		230,541	Current operations, Grant
MRI Equipment	170,000		164,250	Current operations, Grant
S Dickinson start-up	55,000		19,976	Current operations, Grant
Beussman start-up	60,000		32,355	Current operations
R Rutherford start-up	45,000		7,019	Current operations
		\$	1,586,269	

# NOTE 7 - PROPERTY, PLANT AND EQUIPMENT

At May 31, 2004, 2003 and 2002 property, plant and equipment consisted of the following:

	2004	2003	2002
Land	\$ 814,914	\$ 814,914	\$ 814,914
Improvements other than buildings	7,867,845	7,435,879	6,327,434
Buildings	144,218,758	142,142,809	128,619,559
Equipment	32,382,637	30,300,366	27,420,737
Library materials	16,074,534	14,995,931	14,030,749
Art collection	909,308	847,632	818,882
	202,267,996	196,537,531	178,032,275
Less: Accumulated depreciation	(78,409,026)	(71,296,907)	<u>(64,625,039</u> )
	\$ 123,858,970	\$ 125,240,624	\$ 113,407,236

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

## **NOTE 8 - RETIREMENT PLANS**

The College has certain contributory defined contribution pension plans for academic and nonacademic personnel. The cost of these retirement plans is paid currently and approximated \$2,909,000, \$2,768,000 and \$2,633,000 for the years ended May 31, 2004, 2003 and 2002, respectively.

The College has recorded liabilities for early retirement benefits given to faculty and staff members meeting certain eligibility requirements. The unpaid liability for these early retirement plans is included in accrued liabilities and approximated \$597,000, \$336,000 and \$500,000 at May 31, 2004, 2003 and 2002, respectively.

#### NOTE 9 - POSTRETIREMENT BENEFIT PLAN

The College records health care benefits for current and future retired employees and covered dependents on the accrual basis. The plan is unfunded. The following tables set forth the plan's status with amounts reported in the College's financial statements at May 31, 2004, 2003 and 2002:

	Postretirement Benefits					
		2004		2003		2002
Accumulated postretirement benefit	\$	7,021,912	\$	8,047,438	\$	7,283,324
obligation Fair value of plan assets	<b>—</b>	7,021,912	φ	0	Ψ	0
Underfunded status	\$	7,021,912	\$	8,047,438	\$	7,283,324
Accrued benefit cost recognized	\$	2,636,298	\$	2,446,225	\$	2,118,762
Net postretirement benefit cost	\$	819,325	\$	803,000	\$	809,000
Employer contributions Plan participant contributions	\$	629,251 440,127	\$	475,537 340,654	\$	417,786 297,559
Benefits paid	\$	1,069,378	\$	816,191	\$	715,345

A 9.64% pre-65 and 11.14% post-65 rate of increase in per capita costs of covered health care benefits was assumed for the year ended May 31, 2005 (lower rates are assumed for HMO plans), gradually decreasing to an ultimate rate of 4.5% by the year 2024. A discount rate of 6.5% was used to determine the accumulated postretirement benefit obligation.

In January 2004, the Financial Accounting Standards Board (FASB) issued FASB Staff Position (FSP) No. 106-1, "Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement, and Modernization Act of 2003". The FSP permits a sponsor or a postretirement healthcare plan that provides a prescription drug benefit to make a one-time election to defer accounting for the effects of the Medicare Prescription Drug, Improvement, and Modernization Act of 2003 (the "Act") until authoritative guidance on the accounting for the federal subsidy is issued or until certain other events occur. The College has elected to defer recognition of the effects of the Act until further guidance is available. Therefore, the accumulated postretirement benefit obligation and the net periodic postretirement benefit cost do not reflect the impact of the new law.

# NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# NOTE 10 - LONG-TERM DEBT

Long-term debt at May 31, 2004, 2003 and 2002 consisted of the following:

· 	2004	 2003	 2002
Minnesota Higher Education Facilities Authority Capital Lease Agreement (First Mortgage Revenue Bonds, Series Y)			\$ 205,000
College Facility Revenue Bonds, Series 1992			14,830,000
Minnesota Higher Education Facilities Authority Revenue Bonds, Series Four-R \$	13,820,000	\$ 14,100,000	14,370,000
Minnesota Higher Education Facilities Authority Variable Rate Demand Revenue Bonds, Series Five-H	14,475,000	14,475,000	14,475,000
Minnesota Higher Education Facility Authority Variable Rate Demand Revenue Bonds, Series Five-M1	12,205,000	12,205,000	12,205,000
Minnesota Higher Education Facility Authority Variable Rate Demand Revenue Bonds, Series Five-M2	13,420,000	13,420,000	
Other long-term debt		 	 38,114
<u>9</u>	53,920,000	\$ 54,200,000	\$ 56,123,114

Minnesota Higher Education Facilities Authority Capital Lease Agreement of 1979 was issued in connection with the First Mortgage Revenue Bonds Series Y to finance the Rand Hall dormitory construction. These bonds were fully defeased in April 1998. The final bond matured on April 1, 2003 with a payment of \$205,000. The bond bore interest at a rate of 6.75% per annum. The College exercised the option to purchase the leased premises for \$500 at the time the bonds were defeased.

The College Facility Revenue Bonds, Series 1992, were sold through the City of Northfield, Minnesota to refund, in advance of maturity, the City's \$13,100,000 College Facility Revenue Bonds, Series 1988 and to finance the costs of repairing and renovating two residence halls, expanding a campus water system, and expanding and repairing campus parking facilities. The bonds were redeemed in October 2002 at a redemption price of 102%. The bonds bore interest rates varying from 5.9% to 6.4%. The advance refunding of the Series 1992 bonds resulted in a loss of \$919,163 which is reflected as a nonoperating loss on the May 31, 2003 statement of activities.

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# NOTE 10 - LONG-TERM DEBT (CONTINUED)

Minnesota Higher Education Facilities Authority Revenue Bonds Series Four-R were issued in April 1998 to partially finance the Buntrock Commons Building and to finance an electrical generator, academic and administrative computers, payroll system hardware and software, classroom renovation and residence hall furniture. Principal and interest payments on the bonds are payable semiannually on April 1 and October 1 through 2029. Remaining annual principal payments range from \$290,000 to \$955,000. Bonds maturing on or after April 1, 2008 are callable at par value. The bonds that remain outstanding bear interest at rates varying from 4.30% to 5.25%.

Minnesota Higher Education Facilities Authority Variable Rate Demand Revenue Bonds, Series Five-H, were issued to finance the renovation of St. Olaf Center to house the art and dance departments, replace residence hall furniture, replace Skoglund Athletic Center bleachers, acquire and renovate four houses, renovate the Administration Building, and renovate and improve utility tunnels. The bonds were issued October 25, 2000 and will mature October 1, 2030. Interest on the bonds is payable monthly and no principal payments are required until the maturity date. The bonds bear interest at a variable (daily reset) rate, which at May 31, 2004 was 1.09%, with an average rate of 0.95% for the 2004 fiscal year. In addition to the variable rate interest, the bonds incur an effective letter of credit fee of 39.6 basis points on the letter of credit amount outstanding, and a remarketing fee equal to 12.5 basis points.

Minnesota Higher Education Facilities Authority Variable Rate Demand Revenue Bonds, Series Five-M1, were issued to finance the construction of the Tostrud Recreation Center. The bonds were issued April 16, 2002 and will mature October 1, 2032. Interest on the bonds is payable monthly and no principal payments are required until the maturity date. The bonds bear interest at a variable (daily reset) rate, which at May 31, 2004 was 1.09%, with an average rate of 0.95% for the 2004 fiscal year. In addition to the variable rate interest, the bonds incur an effective letter of credit fee of 63.4 basis points on the letter of credit amount outstanding, and a remarketing fee equal to 12.5 basis points.

Minnesota Higher Education Facilities Authority Variable Rate Demand Revenue Bonds, Series Five-M2, were issued to refinance the Series 1992 bonds. The bonds were issued July 10, 2002 and will mature October 1, 2020. Interest on the bonds is payable monthly and no principal payments are required until the maturity date. The bonds bear interest at a variable (daily reset) rate, which at May 31, 2004 was 1.09%, with an average rate of 0.95% for the 2004 fiscal year. In addition to the variable rate interest, the bonds incur an effective letter of credit fee of 63.4 basis points on the letter of credit amount outstanding, and a remarketing fee equal to 12.5 basis points. During 2003, the College entered into an interest rate swap on the Series Five-M2 bonds at a fixed rate until maturity of 4.38%. Under the swap agreement, the College either pays additional interest or receives an interest credit depending on the relationship between the variable rate and the fixed rate. The College recorded a gain of \$1,089,100 and a loss of \$2,031,726 relating to the swap agreement for the years ended May 31, 2004 and 2003, respectively, and the gain/loss is included in nonoperating activities on the statement of activities. At May 31, 2004 and 2003, the College has recorded an interest rate swap liability of \$942,626 and \$2,031,726, respectively, in the statement of financial position.

The College maintains short-term investments and U.S. government securities held by trustees for retirement of indebtedness totaling \$996,974. These funds are intended to satisfy the reserve requirements of the Four-R issues. In addition, the College is subject to various restrictive covenants under long-term debt indentures, including a requirement to maintain a minimum market value of unencumbered unrestricted endowment assets of at least \$3,000,000.

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

# NOTE 10 - LONG-TERM DEBT (CONTINUED)

Anticipated long-term debt principal payments are as follows:

Year Ending May 31:	
2005	\$ 290,000
2006	305,000
2007	315,000
2008	335,000
2009	345,000
Thereafter	52,330,000
Total	\$ 53,920,000

Interest expense on long-term debt totaled \$1,842,338, \$2,079,016 and \$1,947,799 for the years ended May 31, 2004, 2003 and 2002, respectively. Interest totaling \$66,562 was capitalized during the year ended May 31, 2003.

## NOTE 11 - SHORT-TERM CREDIT ARRANGEMENT

The College has an unsecured \$10,000,000 line of credit through Wells Fargo Bank. Borrowings under this line of credit bear interest at an annual rate of 50 basis points below the Bank's base (prime) rate. Interest is payable on the last day of each calendar quarter, beginning September 30. Principal, and any unpaid interest, is due on October 31. In addition, the agreement requires the College to comply with certain financial covenants. At May 31, 2004, 2003 and 2002, there were no outstanding borrowings under this arrangement.

#### NOTE 12 - SELF-INSURANCE

The College provides medical benefits through a self-insurance plan which is available to all employees of the College for certain medical expenses. Total resources committed to the self-insurance program were approximately \$523,300 as of May 31, 2004. Accrued liabilities include a \$1,107,900 reserve, an estimate of amounts due and payable on existing claims for which the College is self-insured and which are expected to be settled currently. The College is self-insured for the first \$75,000 per claim with an aggregate stop loss of \$4,297,349.

#### **NOTE 13 - ALLOCATION OF EXPENSES**

The College allocated the following expenses to program and support functions for the years ended May 31, 2004, 2003 and 2002 as follows:

	 2004		2003	×	2002
Interest expense Operation and maintenance of plant Depreciation	\$ 1,842,338 8,447,768 7,402,118	\$	2,079,016 8,067,514 6,681,867	\$	1,947,799 7,714,253 5,774,024
	\$ 17,692,224	\$_	16,828,397	<u>\$</u>	15,436,076

## NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

## NOTE 14 - DEFERRED GIFT AGREEMENTS

The College has arrangements with donors classified as charitable lead trusts, charitable remainder trusts, charitable gift annuities and pooled life income funds. In general, under these arrangements the College receives a gift from a donor in which it has a remainder interest and agrees to pay the donor stipulated amounts over the life of the donor. The arrangement may cover one or more lives. The College invests and administers the related assets and makes distributions to the beneficiaries as required. When the agreement reaches the end of its term, remaining assets are retained by the College as unrestricted, temporarily restricted or permanently restricted net assets, or in some instances, distributed to third-party beneficiaries.

When a gift is received under one of these arrangements, it is split into the amount representing the actuarial present value of future distributions back to the donor and the remaining gift value to be retained for the benefit of the College or third-party beneficiaries. The actuarial liability is adjusted annually using actuarial tables appropriate for the type of arrangement, number of lives covered and age and sex characteristics of the donor. The College used interest rates of ranging from 3.6% to 11.6% for the years ended May 31, 2004, 2003 and 2002 in making the calculations.

Information pertaining to the College's deferred gift agreements for the years ended May 31, 2004, 2003 and 2002 follows:

	 2004	 2003	 2002
Deferred gift income recognized Annuities payable related to new gifts Funds held for others related to new gifts	\$ 1,309,691 1,683,729 22,890	\$ 354,573 498,372 3,114	\$ 285,392 346,364 37,617
Total funds received	\$ 3,016,310	\$ 856,059	\$ 669,373
Total deferred gift assets held by the College at fair value	\$ 54,776,511	\$ 52,833,398	\$ 54,168,757
Total deferred gift liabilities	\$ 17,508,725	\$ 16,831,202	\$ 17,873,814

## NOTE 15 - CONCENTRATIONS OF CREDIT RISK

Financial instruments that potentially subject the College to concentrations of credit risk consist principally of cash and cash equivalents, short-term investments, marketable securities and other investments, accounts receivable and notes, mortgages and contracts for deed. The College places substantially all of its cash and liquid investments with high-quality financial institutions and limits the amount of credit exposure to any one financial institution; however, cash balances may periodically exceed federally insured limits. Marketable securities, consisting of both debt and equity instruments, are generally placed in a variety of managed funds administered by different investment managers in order to limit credit risk. Concentrations of credit risk with respect to the notes, mortgages and contracts for deed are limited due to the College holding a secured position in these agreements. Student notes and receivables and other receivables are due from a variety of sources concentrated primarily in the midwestern United States. In addition, the College's student's receive a substantial amount of support from state and federal student financial assistance programs which are subject to audit by governmental agencies. A significant reduction in the level of this support, if this were to occur, could have an adverse effect on the College's programs and activities.

# NOTES TO FINANCIAL STATEMENTS May 31, 2004, 2003 and 2002

#### NOTE 16 - ENDOWMENT FUND

The fair value of all permanent endowment assets is currently in excess of all donors cumulative original gift values. However, as a result of market conditions in recent years, the fair value of assets allocated to certain individual endowment funds is currently less than the gift value of those individual funds. Deficit balances in various individual funds total approximately \$309,560 and \$2,195,100 at May 31, 2004 and 2003, respectively. Valuation losses in excess of historical gift value reduce temporarily restricted net assets to the extent of prior accumulated gains with the balance of such losses recorded in the unrestricted net asset class. The market volatility of equity-based investments is expected to continue impacting available distributions.

		2004	1344-00-0	2003		2002
Interest paid	\$	1,844,333	\$	1,835,408	\$	1,955,880
Noncash investing and financing activities						
Property, plant and equipment acquired through accounts payable	า <u>\$</u>	305,229	\$	313,774	<u>\$</u>	1,790,398
Summary of bond issues Proceeds from bond issue Reserve funds used for principal and interest payments on refinanced bonds			\$	13,420,000 1,908,510	\$	12,205,000
College funds deposited to escrow accoun used for principal and interest payments on refinanced bonds  Bond proceeds deposited to escrow account used for principal and interest payments	3			181,267		
on refinanced bonds  Bond proceeds deposited to escrow accoun	t			(14,830,000)		(12 031 000)
for construction projects Issue costs paid from bond proceeds Deferred debt acquisition costs on				(38,918)		(12,031,009) (173,991)
refinanced bonds written-off				278,304		
Loss on Refinancing	\$	_	\$	919,163	\$	_

## NOTE 18 - SUBSEQUENT EVENT

On August 11, 2004, the College announced the pending sale of Radio Stations WCAL and KMSE to Minnesota Public Radio for approximately \$10.5 million. Net proceeds of the sale will be invested in the College's endowment fund. The sale of WCAL and KSME is subject to prior approval of the Federal Communication Commission (FCC). An application for assignment of licenses was filed with the FCC on August 30, 2004. While FCC regulatory approval is expected in fiscal 2005, a Petition to Deny the application for FCC consent to the assignment of licenses was filed with the FCC. The College has filed a timely response to that petition. The stations accounted for less than 1% of the College's assets and net assets at May 31, 2004, 2003 and 2002 and between 2% and 3% of the College's total revenues and expenses for each of the years ended May 31, 2004, 2003 and 2002.