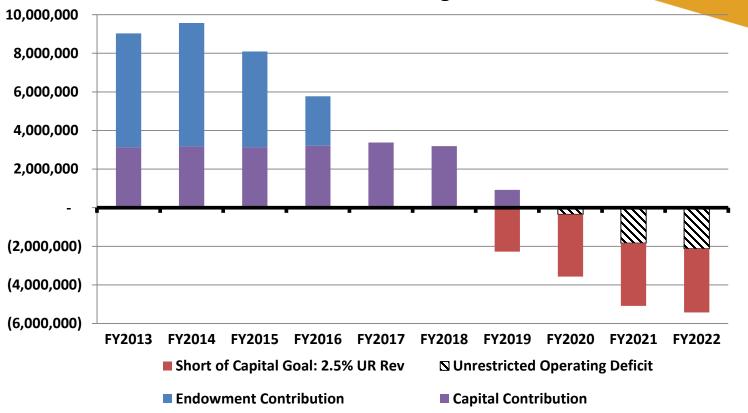


Introduction to Strategic Resource Allocation Project

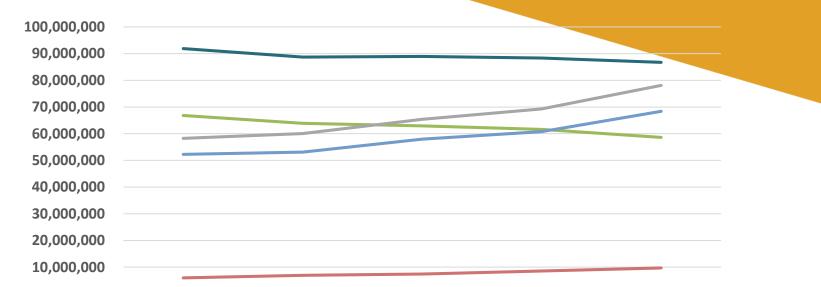
Academic Leadership Meeting

September 28, 2017

Unrestricted Net Change Trendline



Tuition and Discount History



-	FY2014	FY2015	FY2016	FY2017	FY2018
Net Tuition Revenue	66,811,659	63,863,448	62,930,256	61,634,767	58,602,000
Net Comprehensive Fee	91,882,715	88,736,983	88,974,183	88,375,275	86,706,000
	52,253,439	53,103,607	57,969,396	60,745,383	68,395,620
	5,987,436	6,927,914	7,439,244	8,554,738	9,718,380
	58,240,875	60,031,521	65,408,640	69,300,121	78,114,000

FY17-18 Budget Planning Actions

- Scenario Planning: \$2M of cuts implemented
- Decrease in returning student enrollment
- Higher discount on first-year students than projected
- Additional budget reductions:
 - \$850,000 Summer
 - \$1.7 M September

FY17-18 Reduction Summary	Scenario Planning			Sept. \$400K Across the Board	Total
President/Diversity/Mission/Legal	\$ 55,000		\$ 6,280	\$ 12,190	\$ 73,470
Athletics	-			14,000	14,000
Provost	699,000		100,000	201,380	1,000,380
Finance	413,995		164,900	77,260	656,155
Human Resources	18,230		13,580	4,150	35,960
Dean of Students	103,800		60,710	25,150	189,660
Enrollment/College Relations	261,000		75,000	36,670	372,670
Advancement	178,247		129,040	29,200	336,487
General	131,000	850,000	50,000		1,031,000
Vacancies/Across the Board???					
Operating Cuts	1,860,272	850,000	599,510	400,000	3,709,782
Capital Reductions		200,000			200,000
Total Reductions	\$1,860,272	\$ 1,050,000	\$ 599,510	\$ 400,000	\$ 3,909,782

FY18 Budget in Summary

\$127,228 Revenues \$124,123 Less Expenditures \$3,105 **Net Change** 2.5% Commitment to Capital <u>\$3,105</u> <u>\$0</u> Contingency

What's Next?

- Strategic Resource Allocation Project (SRAP)
 - ***** What is it?
 - ***** Why is it being done?
 - ***** Who will be involved?



SRAP Structure

SRAP Principles

- Demonstrate alignment with the College's Mission and Mission in Practice Statements
- Uphold the reputation and quality of the St. Olaf experience
- Contribute to St. Olaf's "value proposition" for students
- Identify strategic opportunities or improvements
- Continue development of the Strategic Plan

SRAP Goals

Develop a plan that:

- ensures that the College has sufficient resources to support programs,
- provides compensation increases to remain competitive in our labor markets,
- provides for the 2.5% commitment to capital enhancements,
- builds up to a 2% contingency for unforeseen emergencies that require financial resources or for investment in the endowment.

SRAP Modeling

		SRAP Proforma Assumpt Revenue growth = Expense growth =		tions: 1.50% 1.00%		
	Budget	SRAP 4-Yr Proforma				
	FY17-18	FY18-19	FY19-20	FY20-21	FY21-22	
Revenues	127,228	129,136	131,073	133,040	135,035	
Less: Expenses	124,123	125,364	126,618	127,884	129,163	
Net Change	3,105	3,772	4,456	5,156	5,872	
2.5% to Capital	3,105	3,228	3,277	3,326	3,376	
Contingency/Quasi	-	544	1,179	1,830	2,496	
Balance Budget Check	-	-	-	-	-	

Thank you!

Questions?

