The Piper Center for Vocation and Career

Building Better Bullets



Bullets are one of the most important parts of your resume and often take the most time to craft. Recruiters spend, on average, 7 initial seconds on each resume. As such, your goal is to *format* and *curate* your resume in such a way that a recruiter will see enough relevant information so they will stop to look deeper. Bullets are an excellent way to present your experiences in a format that can be quickly read.

Decide What's Important

A great place to start is to reflect on each experience and determine what is important for the intended reader of your resume. Then, ask the following questions:

- How can I measure the outcome?
- How did I affect the organization for which I worked?
- Did I work with internal or external stakeholders?
- What leadership role did I play?

- What training did I receive? Whom did I train (formally or informally)?
- What were my reasons for doing what I did?
- What did I get from this particular experience?
- What else is relevant and important for the intended reader of the resume

General Tips:

- Typically, 2-5 bullets are used for each experience, with only significant experiences calling for 4 or 5. If you have more than this, you are likely not being concise or focused enough.
- You may need to focus bullets differently depending on the opportunity or you may use different bullets entirely. Always think about what makes sense based on how you will be using the resume.
- Do not use personal pronouns (I and my) and therefore do not end bullets with periods
- Avoid simply re-writing the job description; make your bullets results oriented when possible

Result: What was the outcome of your action or involvement? Situation: What was the situation, problem, Strong or conflict you were facing? What (brief) Action **Impact:** Was there a benefit to the context is needed? Verb organization, department, or client? Task: What were you tasked with? What Quantify: Can you and should you quantify Avoid the were your responsibilities or goals? relevant details? following: 'Helped' Action: What action did you take? What did 'Worked' Deliverable? Have you clearly described you do to solve this problem? 'Responsible for' what was produced? (I.e. report, new 'Duties Include' process, spreadsheet, document, PowerPoint, **Technical:** Are there are any technical skills etc.) or tools that could be referenced? Transferable Skill? Are you adequately See Action Verb Terms: Are you using the most relevant and Handout. highlighting the transferable skills you professional terms? employed in your work?

The Formula for Top-Notch Bullets

Not all bullets will have each of these elements but it is important to consider each of these questions and include if you can.