~~Networking.~~
Establish connections.
Discover commonalities.
Build relationships.
Uncover opportunities.

"If you want to go somewhere, it is best to find someone who has already been there."
– Robert Kiyosaki

Set It Up

Share your connection. Who gave you their name?

Explain who you are. Why are you interested in their career or company?

State your intent. Do they have time for a phone call or short zoom?

Be grateful. Thank them and make yourself easily available to schedule a chat.

It's Time!

Reaching out for career advice when you're not actively job-seeking puts less pressure on your contacts, making them more likely to offer helpful guidance. However, if you're job-hunting, the added pressure may make people less willing to refer someone they've just met.

How to Begin?

Networking requires strategy, preparation, and authenticity. It's not just about following people on social media or passing out business cards. Intentional networking is about thoughtfully crafting what you'll share with someone new and leaving a memorable impression. Check out the Piper Center's guides and helpful links:

Networking Guide

Informational Interviewing

Alumni Directory

Ole Alumni LinkedIn

FIND WHAT'S NEXT

My Network Map

WHO DO YOU ALREADY KNOW?

WHAT CAREERS INTEREST YOU?

WHAT INDUSTRY DO YOU WANT EXPLORE?

WHO DO YOUR CONNECTIONS KNOW?

Need help getting started?

Coaches in the Piper Center can help connect you with Ole Alumni that are excited to talk about their careers.

Let's Chat!

ST. OLAF

THE PIPER CENTER
FOR VOCATION AND CAREER